

Due Diligence for Initial Public Offerings

Recent and impending legislation in Asia's foremost financial centres is creating mounting pressure on sponsors of initial public offerings (IPOs). Those underwriting the listings of companies from Asia's more opaque countries are feeling this pressure most acutely, as the dangers they face are inevitably higher.

However, with danger invariably comes opportunity and the forward-thinking IPO manager will view this new regulatory environment as an opportunity to differentiate through transparency. While others struggle with the opacity of an Asian conglomerate and choose to pursue a "don't ask, don't tell" policy of due diligence, those attuned to the market will realise that an independently assessed and verified IPO will invariably demand a higher listing price.

Hill & Associates has been conducting due diligence throughout Asia for over 12 years. With approximately 300 people spread throughout the region, our capacity to either conduct confidential audits and investigations or provide due diligence, business intelligence and decision support to investors in Asia is unparalleled.

Our "Due diligence for IPOs" methodology has been specifically designed to meet the needs of sponsors and regulatory bodies in both Hong Kong and Singapore. Our modular approach means that we can readily scale engagements from a pure compliance driven assessment to a complete fraud and integrity risk consulting engagement depending on the needs of our client.

About Hill & Associates

With 22 offices around the world, Hill & Associates has become one of the world's leading risk mitigation and business intelligence consultancy firms while maintaining a uniquely Asian focus. We are headquartered in Hong Kong & Singapore and have a comprehensive network of wholly owned subsidiaries with over 450 permanent staff.

By combining the expertise of our world-class professionals with our deep local knowledge, we are able to assist our clients in operating safely, efficiently and without disruption in some of the world's most difficult markets. We address a wide range of business risks and develop comprehensive solutions for both prevention and incident response.